



Letter From Kevin Dent

Dear Contractor Partner,

I hope it was a successful and prosperous summer for you and your business!

Each year DENTCO is proud to recognize the outstanding performance of our Contractor Partners (CPs). In this edition of Clippings, we congratulate our 2012 Landscape Contractor Partners of the Year! These fine companies have been selected for their exceptional performance, communication, and customer service. Each CP will receive an appreciation plaque and check. Thank you to all of our Contractor Partners for your landscape services in 2012!

Wishing you the best fall and holiday season!

Kevin Dent

Brought to you by:



OUR MISSION:
We deliver superior
Exterior Services
Management and
customer focused
support.

Proud member of

SIMA



**It's Time
For The
LANDSCAPING
CP AWARDS!**

LANDSCAPING CONTRACTOR PARTNERS OF THE YEAR 2012



Bovet Lawn & Garden

Bovet Lawn & Garden operates with two crews, offering landscaping maintenance in Wayne County, NY. The company

was first established by owner, John Bovet in 1976. Bovet defines his operation with a "quality over quantity" approach, while ensuring the excellence and attention to detail that has kept him in business for 36 years. Bovet always submits paperwork on time and has never had a complaint. On two separate occasions, property managers have commented about the great quality service that Bovet Lawn & Garden consistently provides. Positive DENTCO customer comments like these make a huge impression and remind us that we cannot take for granted the wonderful CPs who do their job well! Thank you to the Bovet team!



From Left to Right: John Bovet, son Joe with granddaughter Emily, Greg Adriaansen, Dick Shoales, son Josh Bovet – Bovet Lawn & Garden



Covenant Lawn Care & Maintenance

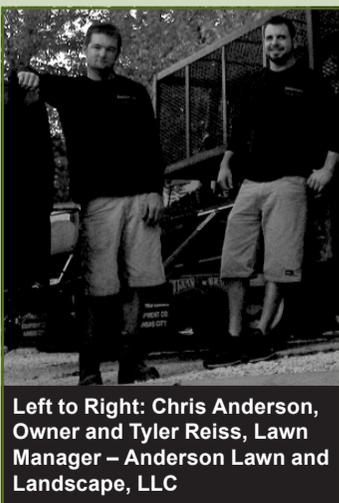
Harold Burke founded Covenant Lawn Care & Maintenance in 1999. The business started out primarily handling code enforcement work for the City of Corpus Christi, TX. The first two years of the business, the company expanded into the residential, commercial and industrial markets. They discovered that customers prefer quality and dependability above costs. This has been their major focus and one of their greatest milestones when they see customers return. Covenant built a relationship with DENTCO in 2006. Since that time, their company has continued to grow and thrive in this industry. Covenant Lawn Care & Maintenance has provided Christmas lighting services since 2008 during the holiday seasons, thus reducing downtime for employees. Covenant's employees take a lot of pride in the work they perform. Covenant Lawn Care would like to say, "Thank you DENTCO, for continuing to provide extra business even during the tough economic times."



Harold Burke - Covenant Lawn Care & Maintenance



Anderson Lawn and Landscape, LLC



Left to Right: Chris Anderson, Owner and Tyler Reiss, Lawn Manager – Anderson Lawn and Landscape, LLC

Chris Anderson, owner of Anderson Lawn and Landscape, LLC is DENTCO QSM Bill McGee's Midwest choice for landscape CP of the Year. Doing business in Kansas City, MO, Anderson has met every challenge head-on, striving to be the best CP possible. With the record-breaking drought this summer, Anderson has branched out and is now our preferred CP for landscape or parking lot work in the entire metro area. Working together we've provided DENTCO's customers with the best service in the most unusual landscape season seen in years. Thanks for your help, Chris!



Sweetser Maintenance Co., Inc.



Steve Younce - Sweetser Maintenance Co. Inc.

Sweetser Maintenance Co. Inc. is DENTCO QSC Kim Delo's choice for landscape CP of the year. Steve Younce, Sweetser owner, has been in business since 1988 and is located in Sweetser, IN, specializing in commercial/residential mowing, landscaping and snow removal. Steve commented, "I believe if I take on a new contract the only way to do that job is to my best ability and to complete it in a professional timely/manner. That's the way my dad (Robert Younce) inspired me. Don't settle for second best!" Right on, Steve!

Curb Appeal Landscape Services, Inc.

Scott Poynter, DENTCO's Florida QSM, chose Curb Appeal Landscape Services, Inc. for Landscape CP of the Year 2012. The owner, Tony Gomez, is very proud of the words of praise he receives from customers on a regular basis. Scott Poynter looks forward to working with Tony for years to come. Congratulations to Curb Appeal Landscape Services!



Tony Gomez, owner of Curb Appeal Landscape Services, Inc. with his two children

Ott Landscaping



Chip Shreckengost (center) with his crew from Ott Landscaping – Gerardo, Roberto, Freddie, Julio, Vincent, and Pasquale

Ott Landscaping has been serving complete landscape and property maintenance needs in Delaware and Chester counties of Pennsylvania for over 10 years. They've provided landscape and snow removal services to DENTCO customers for over six years. Ott Landscaping is a family-owned business led by the experience of Chip Shreckengost. Chip has a team of hardworkers who meet service and timing expectations.

DENTCO QSC Marty Bennett says any time he calls, Chip is always willing to do whatever it takes to meet customers' needs with what sounds like a smile on his face. Thank you and congratulations to the Ott Landscaping team.

Hulings Lawn and Landscaping

Hulings Lawn and Landscaping is family owned and has been in business for 33 years serving Southern Texas. David and Belinda, handle all aspects of the business and make sure all jobs are completed to their high standards. "It has been a real pleasure working with QSC Kim Delo and the DENTCO team for the past 10 years. What I am impressed with most is that DENTCO will help with all the different questions I tend to ask regarding work orders, billing, or any other issues. We look forward to working for more years with DENTCO." Thank you David and Belinda for providing superior service!



David and Belinda Hulings - Hulings Lawn and Landscaping

Showers Landscaping

Showers Landscaping is a first year DENTCO CP. Located in Fredericksburg, PA, this husband and wife duo, along with their two sons and four other employees, keep things looking sharp. They are eager to pick up new work or help with work orders that may be out of their immediate coverage area. They've been in business for 15 years. They have six children and seven grandchildren. When they are not tending to the green, they enjoy riding motorcycle, watching their grandchildren's sporting events, and volunteering with the Lebanon County Christian Ministries. DENTCO QSM Josh Edmondson says, "Thank you Bernie and Karen."



Bernie Showers – Showers Landscaping

Global Advantage Landscaping

Shelly Billings, DENTCO Quality Assurance Coordinator, recognizes Global Advantage Landscaping. Scott Ordway, and the many crews of Global Advantage service 32 locations in the Myrtle Beach and Surfside areas for DENTCO. Scott and his crews have provided service on behalf of DENTCO since early 2011. Scott is always very quick to respond to DENTCO and has shown excellent communication with proactive work order requests. Scott and his guys provide world class service to both DENTCO and our customers. Thank you and congratulations!

Element Maintenance and Landscape, Inc.

Element Maintenance and Landscape, Inc. of Queen Creek, AZ, was started by Jared and Heather Gray over 12 years ago. With his grandfather's old truck, a few pieces of equipment, and his wife by his side they built the company from the ground up. Together, they pride themselves in being the best. Element has been a Contractor Partner for over 2 years. Through the years they have worked for many Management companies.

Jared recently expressed, "QSC Glenn Mattocks and the DENTCO team are by far the BEST National Exterior Management Company we have ever worked for. They know exterior management, period! We hope to continue to work side by side with Glenn and the DENTCO team for years to come." Thank you Jared and Heather!



Left to Right: Edger Garcia, Anthony Baldenegro, Hector Macas, Jesus Chewy Castaneda, Jared Gray, Oracio Penaloza, Jose Gonzales, Andres Gonzales, Augustin "papa" Castaneda – Element Maintenance and Landscape Inc.

Home Turf Yard and Home Maintenance, LLC

What started as an owner/operator home based business in 2009 by Alan Thatcher, Home Turf Yard and Home Maintenance, LLC quickly grew to 15 full-time crew members. They also maintain another off-site office with a year round staff of 5. Alan Thatcher has been in the construction field most of his life, working in the landscaping industry since 1989. He takes pride in the fact that his trucks are fully lettered and are relatively new, making them "driving billboards," as well as using newer equipment and having his crews wear uniforms. In addition, there is a foreman always on site to head up the crew. They are a member of the New Jersey Business and Industry Association, the New Jersey Landscape Contractors Association and Snow and Ice Management Association. They are licensed by the Interlocking Concrete Paving Institute (ICPI) and EP Henry. To stay up to date on current trends, products and installation practices, Home Turf attends the MAHTS Hardscape Show in Atlantic City for their annual seminar, as well as the Northeast Building Expo, and takes manufacturer certification courses such as Techo-Bloc, EP Henry, and Kichler Outdoor Lighting. DENTCO QSM, Scott Hoeflich, is pleased to recognize them for 2012 Landscape Contractor Partner of the Year. Congratulations to your entire team!



**Rear Row Left to Right: Daniel Foster Jr., Kevin Hayes, Gene Thatcher
Front Row Left to Right: Gabino Marquez, Salvador Jimenez, Venancio Gomez, Johnathan Lewis, Oscar Cortes, Alan Thatcher – Home Turf Yard and Home Maintenance, LLC**

Liberty Lawn Care

Liberty Lawn Care is owned and operated by Toby and Susan Ketter. They service commercial and residential clients in Corpus Christi, Texas and surrounding areas. They are a full service lawn care company offering an extensive range of services from year round lawn maintenance contracts, landscape restoration and installations to irrigation installations and repair. Providing outstanding customer service is their number one goal. Liberty Lawn Care prides themselves on dependable and exceptional service. They build strong customer relations! Thank you for a job well done!



Left to Right: Jay, Mike, and Toby Ketter – Liberty Lawn Care