

Contractor Partners of the Year CONTINUED

Krueger Landscaping



Krueger Landscaping, located in Rolling Meadows, IL, was founded in 1951 by William Krueger. His son, Kent Krueger began working for his father in 1972 and helped it grow to the

size it is today. They currently run six to seven maintenance crews and one to two installation and landscape crews. Krueger's pride lies on high-end maintenance work and customer service. They are always looking for ways to improve the quality of their work and services. QSC, Glenn Mattocks, is proud to call them Landscape CP of the Year as they are very dependable and strive to do the best job possible at the best price. Both foremen, Kenneth Vigna, who is in charge of the landscape division, and Dennis Jaime, who is in charge of the maintenance division, are highly trained and dedicated employees which help make Krueger Landscaping the company that it is today. Congratulations!

Services by Enrique Cruz



Services by Enrique Cruz is located in Deltona, FL, and is QSC Scott Poynter's Landscape CP of the Year.

Enrique started his company back in 2000, mowing residential properties. He decided he wanted to get into the commercial side of landscape maintenance in 2004 and signed up to become a DENTCO contractor. Enrique's company has grown significantly and he now has crews that service Orlando, the Southeast coast, and Miami. Scott Poynter appreciates that Enrique does a great job keeping up with his paperwork, communicating about issues at his sites, and letting him know about proactive work orders that are needed. Enrique is a great partner to DENTCO. Congratulations!

MONEY TREE

Our New England QSM, Scott Hoeflich, was traveling through Vermont and New Hampshire when he realized he needed some additional money. He looked around for the nearest ATM and found that money does grow on trees.

He inserted his ATM card and received 40 dollars and three acorns.

Being Green pays dividends!



CLIPPINGS

News for the BEST CPs in the Country

2013
[Fall]

Dear Contractor Partner,

I hope you and your family enjoyed a wonderful summer and your business is enjoying a prosperous 2013!

Each year, DENTCO is proud to recognize the outstanding performance of our Contractor Partners (CPs). In this edition of Clippings, we congratulate our 2013 Landscape Contractor Partners of the Year! These fine companies have been selected for their exceptional performance, communication, and

customer service. Each CP will receive an appreciation plaque and check. Thank you to all of our Contractor Partners for your landscape services in 2013!

Wishing you the best for your fall and holiday season!

Kevin Dent



Letter From
Kevin Dent

Contractor Partner Feedback

We would like to thank Sharon Love of NC Services for her suggestion to add an email address to our "Waiting for Estimate" cover letter. Based on Sharon's proactive feedback, we have listened and are adding to our "Work Order" cover letter the workorders@dentco.com email address. You can submit your estimates via email and they will go directly to the work order department.

We encourage you to use this email address as it will help reduce the number of calls for follow up on an estimate request.



Contractor Partners of the Year

Fall 2013

Gone Green Landscape Designs

Gone Green Landscape Designs is located in San Marcos, TX, and is QSC Dave Shevlin's Landscape CP of the Year. This versatile company designs landscapes and maintains properties for residential and commercial customers alike. The business is family owned and operated locally and serves the entire greater Austin area. Jerry and Emily Parks are the masterminds behind this landscaping empire. Together since high school, this dynamic duo has the ability to cater to each customer individually to ensure quality service every single time. Gone Green Landscape Designs wants to say thanks to those who have helped them accomplish their goals, and will continue to provide their community with the quality service it deserves. We are proud to partner with such a company. Congratulations!

Allen's Snow Removal & Lawn Care, Inc.



Allen's Snow Removal & Lawn Care, Inc., is one of the premier full-service landscaping companies in the Portage, IN area. Brandon Pinnow recognizes them as Landscape CP of the Year. They have been servicing the Portage area for nearly 13 years, and serve both residential and commercial properties. They offer their customers professional landscaping, lawn maintenance, snow removal, and even have a garden and supply center. They have been providing DENTCO and our customers with excellent service since 2008, and are always willing to take on more work. Because of their excellent service, we have been able to grow our business in the Indiana market. Congratulations!

MCDM Landscape



MCDM Landscape founded in 2005, became a contractor partner with DENTCO in 2009 in the Las Vegas market. Owners Carl Townsend and David Reid set out to create a company where customer service was not just a line in the company mission statement, but the guiding principle for all aspects of the business. Initially focused on large commercial projects and high-end residential installations, they said that, "Working with DENTCO has enlightened our approach to national commercial accounts." Effective communication between contractor and client is the key to delivering quality customer service and no example bears this philosophy more than the relationship MCDM Landscape has established with DENTCO. QSC Justin Lohman would like to recognize MCDM Landscape for their exceptional quality of work. There is also great communication throughout their company which leads to quick response times and a proactive approach to the sites. Congratulations!

Custom Lawn Care



Custom Lawn Care located in Paxinos, PA, is owned and operated by Carl Sokoloskie, Jr. and is QSC Josh Edmondson's Landscape CP of the Year. Carl Sokoloskie began working at Custom Lawn Care as a part-time job in 1977 while enrolled as a full-time college student. Starting with only eight properties, it became a full-time lawn care/landscaping and snow removal business in 2001 and has grown steadily ever since. They currently maintain over 60 properties for lawn maintenance/landscaping and over 30 properties for snow removal. In his spare time, owner Carl enjoys spending time with his wife, Michele, and his two daughters, Emily & Kaitlyn. QSM Josh Edmondson looks forward to another year working with Custom Lawn Care. Congratulations!

The Grounds Crew, LLC



The Grounds Crew, LLC, opened their doors 10 years ago in Maine, and became a contractor partner with DENTCO one year ago. Owing fifteen trucks and five loaders enables them to fully service virtually any property within their area. Their in-house fertilizer division has two master applicators, and snow plowing and snow removal are a big part of what they do. Despite the focus on maintenance, they have become known for the quality of their hardscape division and construction crews, making them a truly full-service company. The Grounds Crew, LLC, is led by Andrew Connors, Owner; Tim Pratt, Operation's Manager; Therese Connors, Office Manager; and Cheryl Damon, Designer/Hardscape Manager. QSC Scott Hoeflich, congratulates The Grounds Crew, LLC, on a successful year and is proud to call them a DENTCO Landscape CP of the Year. Congratulations!

Lawn Patrol Service



Lawn Patrol Service Incorporated located in Fort Worth, TX, realizes that strong relationships are the foundation for workmanship. Glenn Mattocks, QSC, agrees and has chosen them as Landscape CP of the Year. They take everything they do very seriously; their business is about developing relationships by working hard and performing exceptional customer service. Lawn Patrol Service was founded in 1998 and incorporated in 2000 as a family business. Since that time they have established the industry standard of dependability, professionalism, affordability, quality and service. They are leaders in the Dallas and Fort Worth Texas area while working closely with residential customers, commercial property owners and government entities. Congratulations!

Advanced Pressure Cleaning

Advanced Pressure Cleaning based out of Silver Creek, NY, is owned and operated by Steve Mays. He is a sole proprietor and has been in business since 2000. Steve and his crew have been servicing sites for DENTCO under his own company name since 2008. Steve offers landscape maintenance, snow removal and pressure washing services. We are pleased to acknowledge Steve as CP of the Year for his outstanding service, quick response time, and managing paperwork as required. Steve goes above and beyond to service our customers in this market area and is ready to provide quality service again this winter. Congratulations!

WJA Landscaping



Kim Delo, QSC, congratulates Wayne J. Althoff of WJA Landscaping as CP of the Year for the Maryland market. Wayne established his business and company in 1974. They proudly serve residential and commercial properties. WJA has enjoyed working with DENTCO since 2006 and said, "We will continue to make DENTCO look great

through the labors of love from our entire staff." They are a full-service lawn, landscaping, leaf removal, snow plowing, blacktop sealing and striping company. Congratulations!

Grass Scapes Professional Lawn Care



Grass Scapes Professional Lawn Care, located in Jami, NC, was established in 2002. The company, owned and operated by Jamie Verchereau, has been a Contractor Partner with DENTCO since late

2004. Jamie has grown his portfolio with DENTCO from one idle Pep Boys site to currently servicing 13 locations in and around the Greensboro area. Grass Scapes provides both landscaping and snow removal services for DENTCO. Jamie's dedication to customer satisfaction is what has earned him the 2013 Landscape CP of the Year award from QSC, Shelly Billings. They strive to exceed our customers' expectations and DENTCO paperwork requirements which makes this working relationship successful for both Jamie and DENTCO. Congratulations!

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